



Break Through Cancer: Managing Director of Development

Break Through Cancer is a new foundation that empowers outstanding researchers and physicians to intercept, as well as find cures, for the deadliest cancers by stimulating radical collaboration. It represents a first-of-its-kind collaboration of five of the top cancer research centers in the world: Dana-Farber Cancer Institute, Johns Hopkins Sidney Kimmel Comprehensive Cancer Center, MIT's Koch Institute for Integrative Cancer Research, The University of Texas MD Anderson Cancer Center, and Memorial Sloan Kettering Cancer Center.

Break Through Cancer is focused on several of the world's deadliest cancers: initially glioblastoma, AML, ovarian, and pancreas cancers. These are diseases with poor prognoses for which progress has been very slow. We are looking beyond conventional therapies, utilizing new strategies, structures, and thinking from across disciplines, with the goal of enabling discoveries at an unprecedented pace. A key part of our strategy is to create technology and systems that make sharing data in real time frictionless. We believe that sophisticated computational infrastructure and analysis platforms are critical to support radical collaboration between academic institutions and between academia and industry.

Break Through Cancer seeks a driven, experienced fundraiser to help raise at least \$250M as part of the Foundation's inaugural matching gift. The MDD will engage prospective individual donors nationally and internationally and maintain a portfolio of prospects with responsibility for donor identification, research, cultivation, solicitation, and stewardship, as well as serving as a strategic partner to Break Through Cancer's President, Chief Operating Officer/Chief Philanthropy Officer, and other key foundation leaders. The MDD will arrange both on and off-site meetings, cultivation, and stewardship visits/events with members of funded teams, BTC leadership, prospects, and donors. Working with the Chief Philanthropy Officer, the MDD will coordinate with the Break Through Cancer Philanthropy Committee (made up of members from each of the five participating institutions). The MDD will also be responsible for annual donor reporting and maintaining a prospect/donor database.

Qualifications

- Minimum of ten years of fundraising experience (preferably with some principal gifts) in a complex academic and/or healthcare setting required;
- Experience with cancer and/or research fundraising;
- Ability to communicate the excitement and promise of Break Through Cancer's funded projects, and help shape those priorities to inspire support from donors;
- Ability to manage complex issues creatively and sensitively;
- Excellent oral, written, and interpersonal communication skills; and
- Bachelor's degree required; advanced degree preferred.

Break Through Cancer is committed to providing equal opportunities in employment and prohibits discrimination and harassment of any kind. We treat our colleagues and applicants fairly and respectfully. We seek to employ people with skill and integrity, and provide them with the means to develop professionally. We hire without regard to race, color, religion, creed, citizenship, national origin, age, sex, gender, pregnancy, gender identity/expression, sexual orientation, marital status, disability (including neurodiversity), genetic information, veteran status, and any other legally protected group, in accordance with applicable federal, state, or local law.