



Senior Director of Strategic Alliances and Program Management

Break Through Cancer

Break Through Cancer is a new type of foundation which empowers outstanding researchers and physicians to intercept, as well as find cures, for the deadliest cancers by stimulating radical collaboration. It represents a first-of-its-kind collaboration of five of the top cancer research centers in the world: Dana-Farber Cancer Institute, Johns Hopkins Sidney Kimmel Comprehensive Cancer Center, MIT's Koch Institute for Integrative Cancer Research, The University of Texas MD Anderson Cancer Center, and Memorial Sloan Kettering Cancer Center.

Break Through Cancer is focused on several of the world's deadliest cancers: initially glioblastoma, AML, ovarian, and pancreas cancers. These are diseases with poor prognoses for which progress has been very slow. We are looking beyond conventional therapies, utilizing new strategies, structures, and thinking from across disciplines, with the goal of enabling discoveries at an unprecedented pace. A key part of our strategy is to create technology and systems that make sharing data in real time frictionless. We believe that sophisticated computational infrastructure and analysis platforms are critical to support radical collaboration between academic institutions and between academia and industry.

Break Through Cancer's success will rely on mission-driven partners who share our sense of urgency to transform the cancer ecosystem to support the next generation of cancer treatment and prevention. Break Through Cancer has initiated discussions with pharma, biopharma, biotech, and high-tech companies to explore ways of working together as part of a shared community. This community will be centered around the Break Through Cancer Industry Partner Alliance, a membership model for pharma and biotech, which will be supported by a suite of multi-institutional sponsored research and clinical trial agreements designed to simplify interactions and foster scientific progress.

Break Through Cancer seeks an experienced, organized, passionate, and enthusiastic Senior Director of Strategic Alliances and Program Management to report to the Chief Science Officer. The Senior Director will be responsible for the Break Through Cancer Industry Partner Alliance (IPA), including the formation and stewardship of strategic partnerships that help to foster the work of Break Through Cancer teams, establishing and/or strengthening relationships with a diverse set of biotech and pharma partners, identifying opportunities for new alliances, and developing strategies to ensure partnerships are beneficial to all parties. The Senior Director will also be responsible for overseeing the Program and Project Management team, who work with clinicians, researchers, technologists, IRBs, and other collaborators at partner institutions to manage project timelines and deliverables, including understanding and navigating interdependencies.



Responsibilities include:

Working closely with the Chief Science Officer and members of Break Through Cancer-funded teams to understand the strategic needs of the different projects and identify partnerships that will support the research;

Serve as an alliance and programmatic point of contact, working closely with institutional team members and industry partners to advance, manage, monitor, and report out (to various audiences ranging from collaborators to boards) on joint goals, progress, issues, and overall health of the collaboration;

Oversee programmatic activities and manage escalations to ensure successful collaboration, initiation, and execution of projects between industry and institutional partners;

Lead alliance and programmatic risk and issue management including proactively identifying potential challenges in collaborative research including management of human subjects and intellectual property obligations, contingencies, timelines, and resources. managing issues to resolution;

Ensure engagement of institutional and industry partners by fostering and maintaining collaborative working relationships;

Manage collaboration governance and operating norms (including support of joint committees) with special attention to alignment of team member and to the foundation goals and operating principals prior to joint decisions;

Work closely with Break Through Cancer-funded teams to gain internal championship for successful execution of existing project plans and expansion into new partnership plans;

Develop a network of strong advocates across partner institutions with a view of building a map of decision makers, influencers, and champions who can directly impact the successful implementation of the IPA;

Provide operational oversight and metrics that focuses on the integrity, scalability, cost effectiveness, and overall process efficiency in the IPA;

Working closely with project teams at the Participating Institutions to align and provide oversight to the implementation and maintenance of shared project management plans and community for project teams;

Working closely with Break Through Cancer Chief Financial Officer to prepare and monitor project budgets and expenditures;



Proactively obtain collaborator feedback on the effectiveness of the collaboration. Help to identify, facilitate, and steward changes where necessary and appropriate to maintain a highly effective collaboration; and

Ensure that alliances and programs are managed consistently, drive implementation of alliance and program management best practices, standard tools and approaches.

Qualifications

- 7+ years of experience in alliance management, business development, life sciences, or related field;
- Experience building and managing successful relationships with institutions, scientists, clinicians, Pharma/Biotech;
- Deep understanding of cancer research and clinical trials;
- Experience working with and managing cross-functional teams, including joint leadership or governance committees, to accomplish shared goals;
- Excellent business acumen with demonstrated ability to develop solutions that support product, team, corporate, and alliance objectives;
- Strong facilitation, problem-solving, and issue resolution skills;
- Adaptive leadership style with ability to influence teams without formal authority; demonstrated ability to collaborate across multiple stakeholder groups to advance priorities;
- Excellent interpersonal /relationship management skills and proven ability to facilitate internal alignment;
- Ability to effectively and diplomatically negotiate and resolve conflicts; and
- Excellent verbal and written communication skills; ability to connect with a variety of stakeholders.

To apply for this position, please submit a cover letter and cv to: info@breakthroughcancer.org

Break Through Cancer is committed to providing equal opportunities in employment and prohibits discrimination and harassment of any kind. We treat our fellow Break Through Cancer colleagues and Break Through Cancer applicants fairly and respectfully. We seek to employ people with skill and integrity, and provide them with the means to develop professionally. We hire without regard to race, color, religion, creed, citizenship, national origin, age, sex, gender, pregnancy, gender identity/expression, sexual orientation, marital status, disability (including neurodiversity), genetic information, veteran status, and any other legally protected group, in accordance with applicable federal, state, or local law.